

MAIL TO:
Office of the Attorney General
Registry of Charitable Trusts
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STREET ADDRESS:
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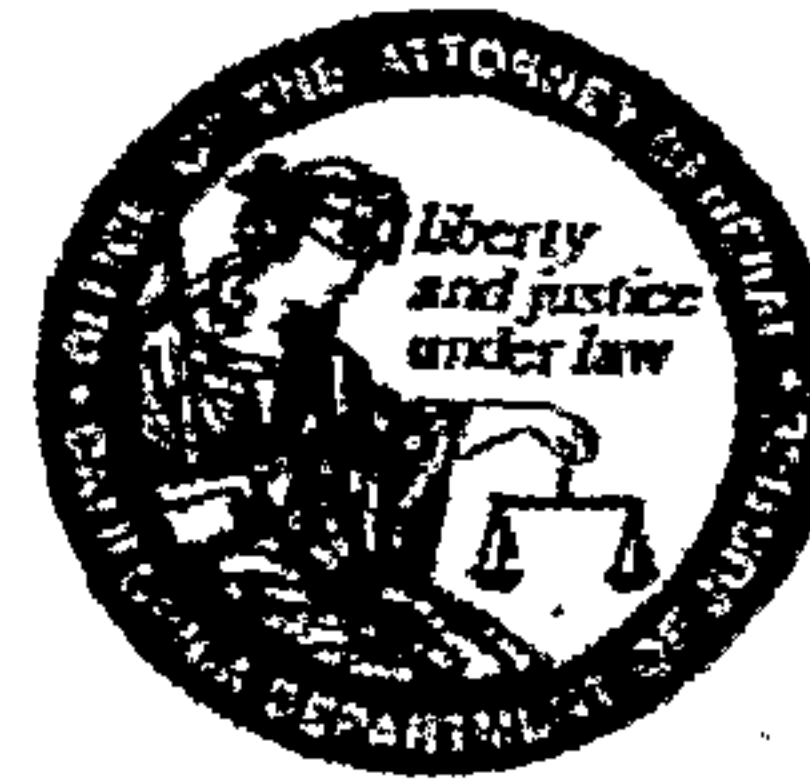
WEBSITE ADDRESS:
<http://caag.state.ca.us/charities/>

COMMERCIAL FUNDRAISER FOR CHARITABLE PURPOSES

2003 ANNUAL FINANCIAL REPORT (California Government Code Section 12599)

Failure to file annual financial report by January 30 annually for each calendar year of solicitation may result in fines or filing penalties as defined in Government Code Section 12599.1 (Recently enacted).

An annual financial report must be filed for each event for each charity solicited for during the previous calendar year.



Name and Address of Commercial Fundraiser:

CF Number 422
SANDERSON GROUP INC

Name of Commercial Fundraiser
P.O. BOX 462195

Address of Commercial Fundraiser
ESCONDIDO, CA. 92046-2195

City, State, and ZIP Code of Commercial Fundraiser

Multi-purpose campaign for the purpose of accomplishing information dissemination; membership organization held (on) (from) April 01, 2003, 2003, to June 30, 2003, 2003.

1. REVENUE (Type of Activity)
Fundraising contribution to the production of a live family entertainment event

- A. Entertainment sales or admission charges
- B. Sales from products
- C. Advertisement sales
- D. Membership fees
- E. Other sources: (Specify)

a. see attached

b. _____
c. _____
d. _____

G. TOTAL REVENUE

2. EXPENSES

- A. Fees or commissions
- B. Salaries
- C. Payroll taxes
- D. Employee benefits
- E. Cost of merchandise for resale
- F. Cost of entertainment
- G. Postage
- H. Advertising
- I. Telephone
- J. Rental of equipment
- K. Facilities charge
- L. Permits
- M. Other expenses: (Specify)

a. _____
b. _____
c. _____
d. _____

N. TOTAL EXPENSES

3. Distribution or net to charitable organization or charitable purposes

4. (a) Is any officer, director, partner or owner of the Commercial Fundraiser in any way affiliated with or control, directly or indirectly, the charitable organization for which the Commercial Fundraiser has contracted to solicit?

☐ Yes ☐ No If "yes," complete the following:

Name of officer, director, partner or owner of Commercial Fundraiser	Name and address of charitable organization	Relationship of officer, etc. To charitable organization
N/A		

(b) For each affiliation identified in 4(a), attach copy of the contract between the commercial fundraiser and the charity.

Under penalties of perjury, I declare that I have examined this report, including accompanying documents, schedules and statements, and to the best of my knowledge and belief, the report is true and correct.

Signature of authorized officer (Commercial Fundraiser) Gary Sanderson PRESIDENT 1/16/04
Printed Name Title Date

Signature of authorized officer/director (Charity)

FLOYD COBB ILL. POTENTATE 1-20-04
Printed Name Title Date
VINCENT H. PEACE ILL. POTENTATE 04-13-04
Printed Name Title Date

Signature of authorized officer/director (Charity)

CT-2cf (12/2000)

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MAY 05 2004

Attorney General's
Registry of Charitable Assets

2003 IST

STATEMENT OF FUNCTIONAL DISTRIBUTION

REVENUE:

TOTAL SALES:		\$154,256.00
Live Entertainment Event (Sch.I)	\$6,589.00	
Cost of Sales	\$4,164.91	
Product Cost	\$6,189.85	
Permits/Licenses	\$0.00	
Telephones	\$1,101.08	
Postage	\$1,359.07	
Bank Charges	\$40.77	
Other	\$0.00	
Campaign Payroll (Schedule II)	\$18,288.07	
Operational Expenses (Sch. III)	<u>\$2,636.39</u>	
Total Cost of Fund Raising Event:		\$40,369.14
Gross Profit on Sales:		\$113,886.86

USE OF FUNDS

Public Relations (Sch. IV)	\$33,780.14	
Information Dissemination (Sch. V)	\$37,533.49	
Organization Membership (Sch. VI)	\$20,017.86	
General Fund	<u>\$22,555.36</u>	
Total Use of Funds		\$113,886.86

See attached notes and schedules.

STATEMENT OF FUNCTIONAL DISTRIBUTION

NOTES:

1. More than 60% of the proceeds of this event were immediately returned to the community by the enhancement of the sponsoring organization projects, the creation of new jobs, the maintenance of office operations and other costs associated with operating this campaign activity.
2. In addition the organization received for its sales two hundred (200) family tickets. The organization received the total value of all of these tickets. The direct monetary value of these tickets is \$9,000.00
3. This report has been prepared utilizing a Statement of Functional Distribution which is developed in accordance with generally accepted accounting principles. Historical arithmetical means have been utilized in computing some figures. Many of the expenses are of a variable or semi-variable nature.
4. In addition to actual funds received, the charity received additional intangible benefits, which are set forth in the agreement between the parties and accounted for in this report.

SCHEDULE I

Live Entertainment Event:

Performers	\$4,950.00
Site/Facility	\$989.00
Insurance	\$650.00
Stagehands, Security	\$0.00
TOTAL:	<u>\$6,589.00</u>

SCHEDULE II

Campaign Payroll:

Night Telephone Representatives	\$8,229.63
Day Telephones Representatives	\$4,572.02
Clerical	\$3,840.49
Payroll Taxes	\$1,645.93
TOTAL:	<u>\$18,288.07</u>

SCHEDULE III

Operational Expenses:

Office Supplies/Equipment	\$1,207.82
Office Rent	\$624.74
Ads	\$458.14
Utilities	\$312.37
Business Licenses	\$33.32
TOTAL:	<u>\$9,764.40</u>

SCHEDULE IV

Public Relations Expenses:

Cost of Sales	\$4,164.91
Product Cost	\$6,189.85
Permits/ Licenses	\$0.00
Telephone	\$1,101.08
Postage	\$1,359.07
Bank Charges	\$40.77
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$8,229.63
Day Phone Representatives	\$4,572.02
Clerical	\$3,840.49
Payroll Taxes	\$1,645.93
Operational Expenses	
Office Supplies/Equipment	\$1,207.82
Office Rent	\$624.74
Ads	\$458.14
Utilities	\$312.37
Business Licenses	\$33.32
TOTAL:	<hr/> \$33,780.14

SCHEDULE V

Information Dissemination Expenses:

Cost of Sales	\$4,627.68
Product Cost	\$6,877.61
Permits/ Licenses	\$0.00
Telephone	\$1,223.42
Postage	\$1,510.08
Bank Charges	\$45.30
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$9,144.04
Day Phone Representatives	\$5,080.02
Clerical	\$4,267.22
Payroll Taxes	\$1,828.81
Operational Expenses	
Office Supplies/Equipment	\$1,342.03
Office Rent	\$694.15
Ads	\$509.04
Utilities	\$347.08
Business Licenses	\$37.02
TOTAL:	<hr/> \$37,533.49

SCHEDULE VI

Organization Membership Expenses:

Cost of Sales	\$2,468.10
Product Cost	\$3,668.06
Permits/ Licenses	\$0.00
Telephone	\$652.49
Postage	\$805.37
Bank Charges	\$24.16
Other	\$0.00
Campaign Payroll	
Night Phone Representatives	\$4,876.82
Day Phone Representatives	\$2,709.34
Clerical	\$2,275.85
Payroll Taxes	\$975.36
Operational Expenses	
Office Supplies/Equipment	\$715.75
Office Rent	\$370.21
Ads	\$271.49
Utilities	\$185.11
Business Licenses	\$19.74
TOTAL:	<hr/> \$20,017.86